



John MacDonald, SIOR

SENIOR PARTNER | INDUSTRIAL

CUSHMAN & WAKEFIELD EDMONTON
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Business Credentials:

Commercial Real Estate Broker since 1977 specializing in Industrial Land, Leasing and Sales. Senior Partner for Cushman & Wakefield Edmonton carries the firm's Associate Broker License. John was the first broker in Edmonton to receive the prestigious SIOR (Specialist, Industrial and Office Real Estate) designation awarded by the Society of Industrial and Office Realtors, an international association of professional commercial real estate brokers.

Community Involvement:

Past President of both the Ridge Community League and South West Area Council of Community League Presidents. Participated on the founding and fundraising committees for the William Lutsky YMCA, Kinsmen Twin Ice Arenas and the site selection committee for the Riverbend Library.

Profile:

John MacDonald became a Partner at Cushman & Wakefield Edmonton in 1994 and expertly applies 31 years of commercial real estate knowledge and experience to assist local, national and international clients. With a strong dedication to teamwork, John and his colleagues ensure that the firm consistently meets and exceeds customer expectations.

For the last 28 years, John has focused on the industrial marketplace. Over the last 10 years John has been the perennial top performer in the Edmonton office and market sector top performer in the City of Edmonton. John's impressive accomplishments include successful industrial lease transactions in excess of 6,000,000 sq. ft., coordinating the development of serviced Industrial Land Sales in excess of 3,500 acres and residential, multi-family and commercial land sales in excess of 500 acres. He has extensive experience in the planning, acquisition, sub-division, and servicing of all types of development land.

Samples of the outstanding transactions John has recently completed include: 125,000 sq. ft. lease transaction for General Dynamics, 52 Acre, one million sq. ft. buildable, development site sale to Bentall LP, site selection and 62 Acre land sale to Sysco Food Services, 130 acre land sale to Sun Life, 300,000 sq. ft. lease transaction for MTE Logistics Inc.

As a result of extensive professional and community involvement, John has developed strong relationships with key decision makers in the Edmonton area including principal contacts at the City of Edmonton and the Province of Alberta.